



**Daniel B. Lindsay**  
*Managing Director*

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**Associations**

Member, Licensing Executives Society (LES)

Member, National Association of Certified Valuation Analysts (NACVA)

**Education**

The University of Texas at Austin  
BBA in Finance  
May 1997

**Previous Employment**

Taylor & Lindsay Partners  
Jan 2007-Jan 2008

FTI Consulting, Inc.  
Jan 2002-Dec 2006

Technology & Financial Consulting  
Apr 1999-Dec 2001

Arthur Andersen  
Aug 1997-Mar 1999

Daniel B. Lindsay is a Co-Founder and Managing Director of IPFC Corp., an independent consulting firm that provides a variety of consulting services, including financial analysis and valuation assessments for companies relating to technology issues such as patents, trade secrets, copyrights, and other forms of intellectual property. The firm also provides financial analysis relating to damages assessments and evaluations for corporate disputes, litigation, acquisitions, and divestitures.

**FINANCIAL AND LITIGATION CONSULTING EXPERIENCE:**

More than twenty years of experience providing financial consulting and damage analysis services to law firms and companies involved in litigation and other disputes. Disputes have involved intellectual property, breach of contract, business interruption, antitrust, and oil and gas royalty issues. Areas of expertise include damages calculations, royalty analyses, lost profits analyses, and financial and damages scenario modeling. Significant experience analyzing sales, costs, profits, license agreements, business plans, industry competition, market conditions, and other information for the purposes of assessing and calculating damages.

**SAMPLE INDUSTRY EXPERIENCE:**

Experienced in the following industries:

- Airline/Aircraft
- Automotive
- Cable/Satellite Television
- Chemical
- Computers
- Consumer Products
- Internet/E-Commerce
- Material Handling/Manufacturing
- Medical Products
- Oilfield Services
- Semiconductors
- Software
- Telecommunications
- Utilities

**ARTICLES AND PRESENTATIONS:**

“Calculating Damages in Patent Infringement Cases – A Lost Profits and Reasonable Royalty Case Study,” Co-Presenter, 2003-2005 (various).

“Strategies in Intellectual Property,” Guest Lecturer, Spring 2004, Chicago Kent College of Law.

“Current Issues in IP Damages,” CLE Presentation, July 2009

**TESTIMONY EXPERIENCE:**

- **EON Corp. IP Holdings, LLC v. Landis+Gyr, Inc., et al.**  
U.S. District Court for the Eastern District of Texas, Tyler Division  
(Expert Report, Deposition, and Trial)
- **Andrew Katrinecz, et al. v. Motorola Mobility, Inc.**  
U.S. District Court for the Western District of Texas, Austin Division  
(Expert Report and Deposition)
- **Koninklijke KPN N.V. v. Samsung Electronics Co., Ltd., et al.**  
U.S. District Court for the Eastern District of Texas, Marshall Division  
(Expert Report, Deposition, and Rebuttal Expert Report)
- **Canrig Drilling Technology Ltd. v. Trinidad Drilling L.P.**  
U.S. District Court for the Southern District of Texas, Houston Division  
(Expert Report and Deposition)
- **Top-Co Cementing Products Inc., et al. v. Blackhawk Specialty Tools, LLC**  
U.S. District Court for the Southern District of Texas, Houston Division  
(Expert Report, Supplemental Expert Report, and Deposition)
- **BASCOM Global Internet Services, Inc. v. AT&T Corp.**  
U.S. District Court for the Northern District of Texas, Dallas Division  
(Expert Report)
- **Koninklijke KPN N.V. v. Sierra Wireless, Inc., et al.**  
U.S. District Court, District of Delaware  
(Rebuttal Expert Report, Supplemental Rebuttal Expert Report, Deposition)
- **California Expanded Metal Products Company, et al. v. James A. Klein, BlazeFrame Industries, Ltd and Safti-Seal, Inc.**  
U.S. District Court, Western District of Washington, Seattle Division  
(Rebuttal Expert Report, Deposition)

**SELECTED LITIGATION CONSULTING EXPERIENCE:**

- **Afilias PLC v. Architelos, Inc. and Alexa Raad**  
- Trade secrets misappropriation matter involving Internet domain technology
- **Amicus Communications, L.P. v. Hewlett-Packard Company, Inc.**  
- Trademark infringement matter involving the PAVILION mark
- **Amit Jaipuria, Pradeep Jaipuria v. LinkedIn Corporation, et al.**  
- Patent infringement matter relating to a system and method for networking in an online community
- **Astute Technology, LLC v. Learners Digest International LLC d/b/a Marathon Multimedia**  
- Patent infringement matter involving systems and methods for capturing and distributing live presentations

- **Cobalt Boats, LLC v. Sea Ray Boats, Inc. and Brunswick Corporation**
  - Patent infringement matter involving a retractable step for a boat swim platform
- **Cooper Industries, LLC, et al. v. ABB Holdings, Inc., et al.**
  - Breach of contract matter relating to the manufacture of a vegetable oil based insulating fluid product used in transformers and other electrical equipment
- **Doug Baird, Doug Hesse, and Bob Schmitt Derivatively on Behalf of BlinkMind, Inc. v. Joe Baird, et al.**
  - Trade secrets misappropriation matter involving video-conferencing technology
- **Emerson Radio Corp. v. Emerson Electric Co.**
  - Trademark infringement matter involving the EMERSON mark
- **EON Corp. IP Holdings, LLC v. AT&T Mobility, LLC, et al.**
  - Patent infringement matter involving a system and method for offloading wireless traffic from a cellular network to an alternate communication path
- **EON Corp. IP Holdings, LLC v. Sprint Spectrum, LP., et al.**
  - Patent infringement matter involving a system and method for offloading wireless traffic from a cellular network to an alternate communication path
- **EON Corp. IP Holdings, LLC v. T-Mobile USA, Inc., et al.**
  - Patent infringement matter involving a system and method for offloading wireless traffic from a cellular network to an alternate communication path
- **Esterline Technologies Corporation and Auxitrol, S.A. v. H&L Accessory, Inc.**
  - Trademark infringement matter involving repaired aircraft components
- **Fenner Investments, Ltd. v. Hewlett-Packard Company and Dell, Inc.**
  - Patent infringement suit relating to the routing of data packets in a communication system
- **FloaTec, LLC v. Christopher Magnuson**
  - Trade secret dispute relating to the design of a multi-operational offshore drilling spar
- **Fractus, S.A. v. Samsung Electronics Co., Ltd., et al.**
  - Patent infringement matter involving mobile phone internal antenna technology
- **Hitachi Maxell, Ltd. v. Top Victory Electronics (Taiwan) Co. Ltd., et al.**
  - Patent infringement matter involving technologies related to the format conversion of a picture signal, digital broadcast receiver units, and image display units
- **Individual Network, LLC v. Apple, Inc.**
  - Patent infringement matter related to a method and system for providing a customized media list to a user over a data network
- **Kinetic Concepts, Inc., et al. v. Medela AG, Medela, Inc.**
  - Patent infringement matter involving a method and apparatus for treating a wound by applying negative pressure to the wound

- **Lexion Medical, Inc. v. Northgate Technologies, Inc., et al.**
  - Patent infringement matter involving the heating and humidification of insufflation gas for laparoscopic surgery
- **MacLean-Fogg Company v. Eaton Corporation**
  - Patent infringement, breach of agreement, and misappropriation of trade secrets matter involving a manufacturing process for hydraulic roller lifter components used in automobile engines
- **Mobius Medical Systems, LP v. Sun Nuclear Corporation**
  - Breach of contract, trade secret misappropriation, and tortious interference matter involving radiation oncology quality assurance software
- **Optivus Technology, Inc. and Loma Linda University Medical Center v. Ion Beam Applications S.A.**
  - Patent infringement matter involving proton beam therapy treatment centers
- **PhishMe, Inc. v. Wombat Security Technologies, Inc.**
  - Patent infringement matter involving the detection and defense against phishing, a form of cyberattack
- **Quantum Corporation v. Crossroads Systems, Inc.**
  - Patent infringement matter involving scalable digital data storage media libraries
- **RLIS, Inc. v. Allscripts Healthcare Solutions**
  - Patent infringement matter involving electronic medical record software systems
- **RLIS, Inc. v. Cerner Corporation**
  - Patent infringement matter involving electronic medical record software systems
- **Sky Technologies, LLC v. SAP AG, et al.**
  - Patent infringement matter involving online negotiation business software
- **Stryker Corporation, et al. v. Zimmer, Inc. and Zimmer Surgical, Inc.**
  - Patent infringement matter involving medical/surgical personal protection systems
- **SuperGuide Corporation v. DIRECTV Enterprises, Inc., et al. v. Gemstar Development Corporation**
  - Patent infringement matter involving interactive television program guides
- **Transocean Offshore Deepwater Drilling, Inc. v. GlobalSantaFe Corporation, et al.**
  - Patent infringement matter involving offshore dual activity drilling technology
- **Trover Group, Inc., and The Security Center, Inc., v. Axis Communications, Inc.**
  - Patent infringement matter involving methods for acquiring and storing digital video images to create records to be used as part of a security system

- **Two-Way Media, LLC v. AT&T, Inc., et al.**
  - Patent infringement matter involving the streaming of video and audio over a network
- **Uniloc USA, Inc., et al. v. BitDefender Holding B.V. and BitDefender LLC**
  - Patent infringement matter involving methods, systems, and computer program products for centralized management of application programs on a network